

System

danubetec.net at all technology center sites acts with **standardized tools for operation** and the **same corporate identity**. This guarantees tenants of a technology center at the site "A" the same services as in "B" respectively it enables the easier transfer of firms from "A" to "B" to enter new markets.

Red Thread

Within our services for tenants of technology centers danubetec.net **follows a red thread** and offers **support within the whole company life cycle**:

danubetec.pre-incubation offers the possibility to plan the basics of a new company within a pre-incubation unit.

danubetec.training provides new entrepreneurs but also the teams and management of well-established high tech firms with international-oriented high-level training programmes and single courses.



Within a next step our incubator programme **danubetec.incubation** assists to start new businesses. **danubetec.capital** evaluates business ideas and obtains Seed Capital.

danubetec.mentorship provides young entrepreneurs with mentors assisting by their experiences and contacts.

danubetec.customers is a programme to search for clients and suppliers. Is the company starting to grow the Venture Capital part of **danubetec.capital** provides the money necessary for expansion. To enter new, international markets the programme **danubetec.internationalisation** is offered.

Common marketing, international matchmaking activities etc. complete the numerous services.

Team

danubetec.net's team consists of experts in the field of technology, business management and law.

Contact

danubetec.net
Innovation Consultancy GmbH
att. Mr. Helmut Paugger, DI.

Plankengasse 8/203
A-2700 Wiener Neustadt
Austria

[Phone] +43 (0)2622 88525 0
[Fax] +43 (0)2622 88525 3

office@danubetec.net
www.danubetec.net

Weitere Infos finden Sie unter:

www.danubetec.net



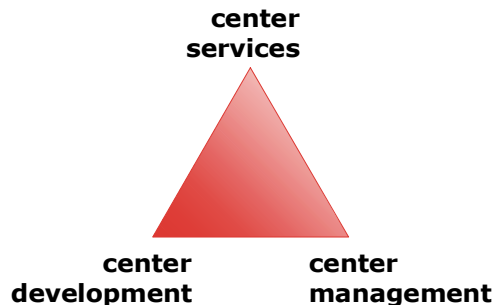
**danube
technology
centers**





Company, Working Area and Services

danubetec.net (the abbreviation for **Danube Technology Centers**) is a brand of **Innovation Consultancy GmbH**, an **internationally oriented consultancy company** based in Austria, EU.



Within our **geographical working area Europe, mainly Central and Eastern Europe (CEE)** danubetec.net acts within its **three service focusses** shown in the picture above:

- Services for tenants of technology centers like reception, post and phone service, common marketing and purchase, business development and internationalisation, infrastructure and facility management etc.: **center services**
- Development of technology center systems including high education facilities: **center development**
- Management and operation of technology centers: **center management**

Our Goal

The goal of danubetec.net is to support and stimulate companies within **future technology** branches like Information and Communication Technology (ICT), Bio Technology, Medical and Rehabilitation Engineering, Environmental Engineering, Material Technology and others within an attractive and creative business surrounding in **business development and growth**. This is done by special measures like

- national and international networking activities
- establishment of business contacts
- realization of innovative ideas
- etc.

Synergies created by combining economy, Research & Development and education, an **international perspective**, numerous **stimulation activities** fitting to the client's life phase as well as social components enable innovation and growth.

Networking provides the companies **quick access to new markets, partners and clients, Seed and Venture Capital, know-how, highly motivated and well educated employees as well as attractive further education**.

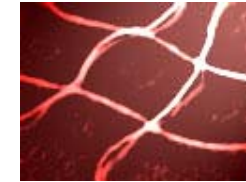
This stimulates a **positive image and an uprising atmosphere** and enables the **realization of new chances**.

Weitere Infos finden Sie unter:

www.danubetec.net

Network and Projects

danubetec.net originates from former **ComSoft Technology Centre Development GmbH** and the later merger with its mother company **Innovation Consultancy GmbH**.



Based on about **fifteen years of experience** within the Swedish ICT-technology center Soft Center Ronneby we further co-operate with ComSoft International running technology centers in Sweden and Israel.

In Central and Eastern Europe a technology center system for the City of **Ternitz**, Austria was developed in **1999 and 2000** by danubetec.net's predecessor. The large Austrian construction company **Porr AG** acted as partner. Until end of **2001 Softwarepark Hagenberg** in Upper Austria was managed within a team solution on behalf of Upper Austria's **TMG**.

Together with **STRABAG**, one of Europe's largest construction companies danubetec.net started to develop a technology center system for ICT at the **site of Vienna** in March **2002**. Further on behalf of Wirtschaftsinitiative Leoben GmbH design and consulting tasks for the development of an incubator center in **Leoben**, Austria were performed.

In **2003** the ICT-Institute RISE of Vienna's University of Technology was settled down on behalf of the City of **Schwechat**. This institute forms the R&D and high education focus of the technology center **concorde.tcs – concorde technology center schwechat** at the site of Vienna-Schwechat. concorde.tcs is operated on behalf of **Raiffeisen evolution**.