

Matchmaking

Within **danubetec.partners** we offer you targetted **search for project and development partners** on a national and international level.

danubetec.customers is our programme to **search for customers and suppliers** for your company by using our own business contacts as well as searching outside our network.

Our service **danubetec.ideas** supports you to **realize business ideas you could not start yourself yet.**

Business Development

The programme **danubetec.pre-incubation** offers potential young entrepreneurs the possibility to rent a small **pre-incubation unit** fully equipped with office infrastructure for the period of two months **for free** to **crystallize a business idea.**



danubetec.training is a **modular training programme for entrepreneurship/management skills**, performed within **knowIT.at**. This training programme

provides young entrepreneurs specially with technological background with knowledge to found and run a company.

danubetec.incubation, our **incubation programme** runs up to a **maximum of four years**. The goal is to get a start-up to a business oriented, quickly growing company within shortest possible time by using our network.

Within **danubetec.capital** we offer you - after specific consultancy services - the search for **Seed respectively Venture Capital**. Therefore we offer you two different programme procedures - one for Seed (< EUR 350.000.-), the other for Venture Capital (> EUR 350.000.-).

Within **danubetec.mentorship** we are **looking for mentors** assisting young entrepreneurs when starting the company with their extensive **experiences and contacts** for a certain time span.

danubetec.internationalisation aims to **support you when entering international markets.**

The service **danubetec.after-care** is offered to **include and keep former young entrepreneurs** within the start-up network to enable a continuous exchange of experiences.

Within **danubetec.projects** we offer you **high quality project management services**, e.g. for R&D-projects within the EU-framework programmes, regional development projects etc.

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Weitere Infos finden Sie unter:

www.danubetec.net



center
services





General Informations

Within **center services** we offer our tenants a **broad range of special services**.

The **main goal of** our cluster **center services** is to **support your company in making and intensifying new business contacts, to cut costs as well as to assist for a rapid growth**.

Numerous services described within the following pages are **included in the monthly rent, for all others** we offer our tenants **interesting price reductions**.

Infrastructure

Within our technology centers we offer our tenants **optimal requirements to perform their business activities as well as for rapid growth. Modern technological and ergonomic equipment, broadband Intranet and Internet access, video conferencing, ISDN-phone connection** (switchboard) as well as **high flexibility** - to enable the offices "growing" parallel to the number of employees of a tenant - guarantee a future oriented and attractive work environment. Special attention is directed on numerous **meeting points**, the **combination of economy, science and education**, the topics **security** and **image**, a trendy and attractive **architecture and interior design** of the buildings as well as **modern equipped conference rooms of different**

sizes. A cafeteria, restaurant, copy shop, a bank, different leisure time facilities for creative relaxation as well as enough **parking sites** complete the attractive offer.

The center management further offers you **facility management** and **house management services** as well as **supply with resources** (energy, water) and **office cleaning**.

General Services

Next to **reception, phone** (receiving and forwarding of incoming calls) and **post service** (the reception receives registered letters for the tenants, delivers packages and letters to the post office and offers stamping of mass sendings) diverse **secretary services** can be provided on hourly rates.

Events

Every two months all our tenants are invited to join our informal **danubetec.meetings within a relaxing atmosphere** on a local level. The meetings mainly serve to get to know each other, to exchange experiences, to do match-making and to initiate new deals.

Once a year we offer our tenants as well as others being interested a **one-day conference** for redhot topics within the future technologies - our **danubetec.conferences** - at **attractive locations**. International experts from science and economy transfer latest informations via **lectures and panel discussions**.

Weitere Infos finden Sie unter:

www.danubetec.net

Together with our danubetec.conferences we organize international **danubetec.days once a year**, split in **danubetec.partner days** (to search for partners) as well as the following **danubetec.investment days** (to search for capital).



For our tenants as well as others being interested **once a year** we arrange **international study tours to visit interesting developments and projects within the future technology**

branches - danubetec.tours. Next to informations new business opportunities and partnerships are enabled by this event.

Marketing, Purchase & Staff Recruitment

danubetec.net runs **marketing activities for the tenants** of our technology centers whenever possible. For this service - **danubetec.marketing** - we use the following channels: **webpage links, colour print flyers**, our **danubetec.newsletter** and last but not least also danubetec.net's **press releases** serve to market our tenants.

Within **danubetec.purchase** we offer you in co-operation with selected partners **all you need to run your office to cheaper prices**.

People are the natural resource for the know how-companies of the future technology branches. But, it is not always easy to find the well-educated employees within the right time. Thus our service **danubetec.recruitment supports you in staff recruitment**.